

HOLBORN PERSPECTIVES

LOOKING CLOSER AT...

The Mid-Year 2010 Market

July 1, 2010

HOLBORN®

The Mid-Year 2010 Market

Overview

Last year, the reinsurance market rebounded from significant financial stress in 2008, with a high level of large loss activity and the financial market downturn. As with all other financial institutions, reinsurers were concerned about their ability to raise fresh capital, and this further reduced their risk tolerances. By year end, much of the pressures had eased. Catastrophe experience was benign to the worldwide market, with no individual event costing reinsurers over \$1 billion. Equity and currency markets recovered about half of their 2008 and early 2009 losses, and the credit market reopened for financial institutions. Many reinsurers' stock prices had recovered much of the steep losses they had sustained last winter. **Most now have far more capital than at mid-year 2009.**

But, the first half of 2010 has seen these trends flatten out. Reinsurers took a significant catastrophe loss in Chile on February 27th, and will face significant liability exposure on the Deepwater Horizon oil leak. **We estimate this is the worst-ever first half for large reinsured losses.** Equity markets have been volatile and not a source of gains though July 1. The strong dollar has also modestly reduced some reinsurers' capacities.

Prices have softened from mid-year 2009 levels. Capacity is still abundant. While reinsurers are maintaining their technical discipline, most ceding companies are able to place improved terms.

Falling business production and rising expense ratios are concerns for both insurers and reinsurers. The continuing depressed levels of employment and economic activity are reducing exposure bases. **Market premium volumes continue to shrink, both due to reduced exposures, and increased levels of price competition among insurers.** To manage their excess capital, reinsurers have begun to buy back shares and merge during 2010.

Our analysis follows at the links shown below:

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A. Current U.S. Market Conditions

At mid-year, reinsurers' capacity (the supply of reinsurance) was up in all zones, and many Property renewals approached the market with improved loss experience. Pricing for Casualty lines was mixed, and largely driven by individual experience. However, in all classes, contracts with rate decreases significantly out-numbered those with increases.

- Reinsurers reflected reduced catastrophe model estimates from new hazard studies for California, and decreased levels of demand surge, partly due to slack in the economy.
- Large, diversified reinsurers offered more capacity, especially for national accounts. Some provided more Cat support for working layer clients than they had in the past.
- The recession reduced premiums overall and softened some ceding companies' desire for limit increases.
- The Euro and British pound both weakened against the dollar in the first quarter, moderately reducing capacity.

Mid-year renewals showed increasing capacity as the months passed, with moderately improved flexibility on peak zone pricing. Reinsurers are balancing their own needs for both growth and underwriting discipline. Renewals were generally completed in a timely and orderly manner.

I. Property Catastrophe

Catastrophe contract premiums generally decreased by about 10% in June and July, representing a smaller percentage rate reduction on lower SPI bases. Capacity remained tight for Florida (where pricing was seen as below technical levels by some reinsurers) and the Northeast where several programs placed increased limits.

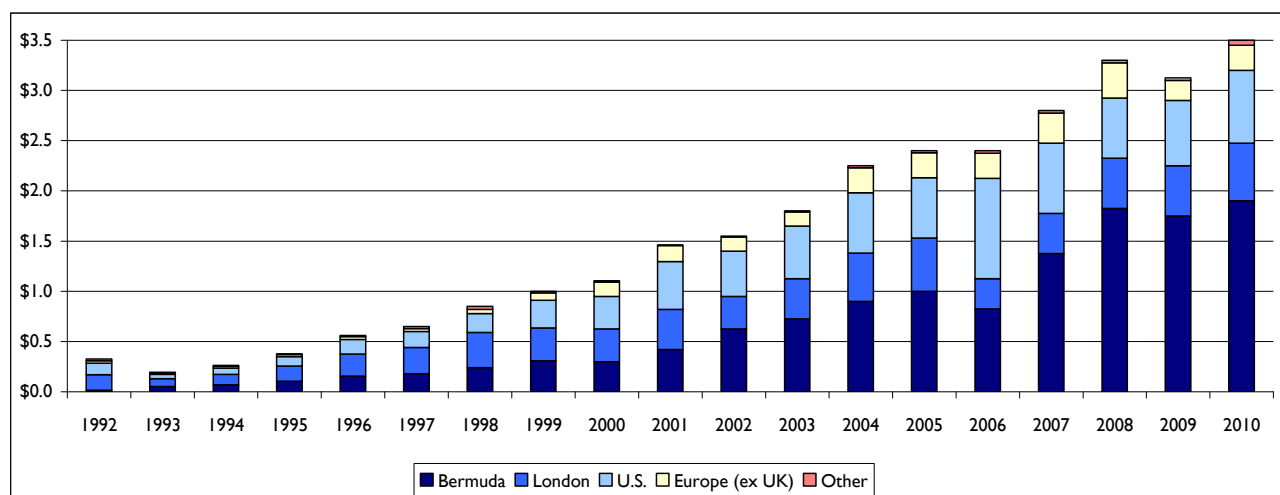
Property catastrophe rate-on-line changes

	Coastal Exposed		Non-Coastal	
	with Recent Loss	without Loss	with Recent Loss	without Loss
January, 2006	+25% to 100%	+10% to +25%	+20% to +50%	+5% to +15%
April – July, 2006	+60% to 300%	+30% to 100%	Few placements	Few placements
January, 2007	+15% to +40%	0% to +20%	+10% to 25%	-10% to 10%
April – July, 2007	-10% to 0%	-20% to -10%	Few placements	Few placements
January, 2008	-20% to -10%	-20% to -10%	-15% to -5%	-15% to +5%
April – July, 2008	-15% to -5%	-20% to -10%	Few placements	Few placements
January, 2009	+15% to +50%	+5% to +20%	+10% to +40%	0% to +10%
April – July, 2009	+15% to +40%	+10% to +20%	Few placements	Few placements
January, 2010	-5% to 0%	-15% to -5%	+5% to +15%	-10% to -5%
April – July, 2010	-15% to -5%	-10% to -5%	Few placements	Few placements

Note: Measured in dollar amounts for programs with comparable exposure levels.

Capacity placed on some of the largest individual programs in 2010 increased from 2009 levels, and reached record levels. Some second-tier programs also increased. Several U.S. insurers now buy over \$2 billion in limit.

Property catastrophe capacity



Note: Size of largest U.S. placement in \$Bns, based on maximum amount exposed in any zone by a single ceding company program, including aggregate excess contracts. Excludes Cat bond capacity or side cars; includes Berkshire Hathaway. Market regions are shown by underwriting office, not domicile.

Coastal and National accounts

Some national programs placed substantially more limit at mid-year 2010 to replace some of their expiring Cat bond capacity. Most mid-year renewals were loss free. However, rate decreases were moderated by the minimum cost of capacity in peak zones.

Surplus lines companies generally shrank in coastal areas, as this business migrated to the admitted market at lower pricing. This eased their need for capacity.

Florida

Out-of-state companies continued to buy larger programs from the market to supplement the FHCF's reduced bonding capacity. Many smaller local companies had difficulty paying for the previous treaty year, and faced front-ended premiums in 2010. Several Florida specialists could not continue trading. Even with the FHCF taking up a large piece of the risk, Florida still represents the largest commitment of reinsurers' capacity in the world, at about \$75 billion.

Citizen's Insurance writes 40% of the Florida personal wind market (as either Homeowners or Wind-only policies) and over 60% in the more-exposed southern counties. Neither Citizen's nor the FHCF has protection placed in the private reinsurance market. Citizen's could expose private market policyholders to multi-billion dollar assessments over several years.

Other U.S. zones

Capacity in the Northeast for wind exposure and in Southern California for shake exposure remain tight. Reinsurers are reflecting increased capital levels, and lower California earthquake model results, and accordingly made more aggregate limit available. Some ceding companies were able to increase their placements.

Outside of those few peak concentration zones, capacity has been ample, and prices have softened as reinsurers have competed for this diversifying business.

Involuntary markets

State residual markets absorbed significant amounts of coastal risk from 2004 through 2007, in certain cases increasing market shares from the low single digits into the teens. Unpredictable buying habits related to these facilities have given some reinsurers pause. There was incremental demand for reinsurance and interest in alternative forms of capital from most residual market plans. North Carolinas and Massachusetts placed cat bonds to supplement thier reinsurance placements.

Retrocessions, ILWs and collateralized reinsurance

The retrocessional market is driven by the availability of “opportunistic” capacity, which had begun to stabilize after the departures last year of CIG and Lehman Brothers and the downsizing of hedge funds. Prices decreased through 2009, and then rebounded sharply after the Chile earthquake.

Fund managers and “alternative asset” investors have invested directly in insurance risk by providing fully-funded limits, largely in peak zones and for retrocessions. Their pricing reflects interest rate ready in the high yield debt markets (“junk bonds”). The Greek debt crisis raised these rates sharply during the first quarter. But several multi-strategy funds remain interested in insurance risk and can move quickly if opportunities meet their return requirements. They are generally uncompetitive on layers that pay ROLs less than 10%, including LIBOR, with 7% to 8% of that paid by the ceding company.

2. Clash, WC and Life Catastrophe

Overall market capacity for some peak zones rose in late 2009 and early 2010. Costs for lower layers continued to fall as reinsurance prices were impacted by lower subject premium or levels of underlying exposures. Higher layer ROLs are consistent with market minimums, which have been flat, and may face pressure due to the Chile loss which totaled some top layer property covers with 0.9% rates on line. Capacity for California increased as some, but not all, reinsurers give credit for lower model estimates. Demand varied, as some regional companies purchased less, but some large new programs were placed in 2010. There is an increased appetite to place Per Person covers, but capacity is still seen as too expensive. MAOLs had risen in 2007 and 2008, but were generally stable in 2009 and at January, 2010.

Clash, WC and Life Catastrophe	
January, 2006	-5% to +5%
April – July, 2006	-10% to 0%
January, 2007	-10% to 0%
April – July, 2007	-15% to -10%
January, 2008	-15% to -10%
April – July, 2008	-20% to -10%
January, 2009	-3% to +5%
April – July, 2009	-5% to +3%
January, 2010	-15% to -5%
April – July, 2010	-15% to -5%

Note: Measured in dollars amounts or ROLs.

Comparable programs at renewal.

3. Policy - Exposed Contracts

In early 2010, most working and other policy-exposed contracts renewed with lower ROL's and approximately flat rates on SPI. These classes of business do not depend on capital as much as catastrophe covers. The effect of reduced industry capital has been less significant on these contracts. Rates at mid-year continue to be largely driven by accounts' own recent experience.

	Working	High Excess With Recent Losses	High Excess With No Loss
January, 2006	0% to +10%	+15% to +25%	0% to +15%
April – July, 2006	0% to +30%	+25% to +50%	+5% to +15%
January, 2007	0% to +40%	+10% to +25%	-10% to 0%
April – July, 2007	-10% to -5%	0% to +10%	-10% to 0%
January, 2008	-10% to -2.5%	-0% to +10%	-10% to 0%
April – July, 2008	-5% to +5%	-0% to +10%	-10% to 0%
January, 2009	-5% to +10%	+25% to +50%	0% to +10%
April – July, 2009	-5% to +10%	+25% to +50%	0% to +10%
January, 2010	-5% to 0%	0% to +15%	-10% to +5%
April – July, 2010	-5% to 0%	0% to +15%	-10% to +5%

Note: Measured as rates on subject income, not dollar amounts

Property Per Risk

Reinsurers sustained a marked run of losses to large risks (often fires) worldwide and to many U.S. middle market accounts in 2008 and 2009. This drove rate increases in many cases. The higher U.S. frequency may be related to housekeeping and maintenance issues in this depressed economy. We have not yet seen an uptick in arson. The increased frequency reverses a favorable trend that has helped the industry's profitability, despite falling direct prices. Insurance to value is also a current challenge, due to falling real estate prices.

Energy and Aviation

These two classes have seen losses recently. Ike (in 2008) was a significant loss to Gulf oil production regions and the Western Atlas rig fire in the Indian Ocean last year was the largest single-platform loss since 1988. The Deepwater Horizon explosion and oil leak was smaller than Atlas for Property coverage, but the worst ever for all coverages combined at perhaps \$3.5Bn.

The Continental Express, Air France and Yemenia Air losses, and other crashes with fewer deaths, pushed the Aviation market's loss ratio well over 100% in 2009. 2010 is also off to a heavy start with the loss of an A330 and 737. Prices for both Energy and Aviation have increased notably.

Casualty, including Umbrella

Reinsurers express concerns about much lower interest rates, continued soft pricing in the primary market, and weaker primary company reserves industrywide. Longer-term, the Federal deficits may cause higher levels of general inflation, and healthcare reform may raise medical costs covered by WC and Liability coverages. Many reinsurers also assert that increased capital requirements and general economic risks justify rate increases. Buyers generally do not accept this logic for working layers.

Financial lines

Public company D&O, financial institutions professional lines, and political risk capacity have been constrained, as reinsurers looked to avoid the next wave of claims on the credit, banking, mortgage and hedge fund troubles. Market estimates are over \$15 billion of direct losses on claims made through 2009. Conditions have softened in 2010.

4. Terrorism Coverage

Reinsurers write their terrorism exposures without retrocessions or TRIA protection (and often competing for capacity with affiliates' direct operations). Therefore, their limited capacity requires meaningful ROLs. Some market trends are:

- Ceding companies often have similar occurrence retentions on terrorism and natural catastrophes, so retention levels for terrorism have also tended to increase. At the top-end of programs, TRIA retentions have fallen due to lower subject premium incomes, and the exclusion of Auto since 2007.
- Significant capacity is available (over \$1 billion per ceding company, less in "Tier 1" cities). This is ample for most regional carriers, but not for nationwide accounts with multi-billion dollar TRIA retentions. Some commercial nationals buy no terror protection beyond TRIA. Regional carriers tend to have broader coverage in underlying programs and also purchase higher Cat and Clash limits for terror.
- NBCR coverage is more constrained at \$500 million (less for key cities) and it remains expensive. It is more common in regional Property Cat placements and Life Cat contracts.
- Companies exposed in the Northeast, and especially in Metropolitan New York, find capacity limited for both Windstorm and Terrorism reasons and often choose to limit their terrorism protection, in order to maximize windstorm coverage.

B. 2010 Market Losses

Large loss experience to date in 2010 has been far above average levels for worldwide insurers and reinsurers. Holborn has been tracking the following events, several of which are major losses to reinsurers considering both assumed exposure and lines written as direct insurance. At least in nominal dollars, 2010 has given the reinsurance industry its worst-ever first half for large losses.

U.S. reinsured events and major foreign losses

Event	Date	Description	Reported Deaths	Direct Loss	Reinsured Loss
Haiti Earthquake	January 12	Magnitude 7.0	230,000	Over \$1Bn	Limited
Northeast U.S. Storms	February 9-10	PCS #94	none	Over \$2bn	Approx. \$250Mn
Chile Earthquake	February 27	Magnitude 8.8	over 350	\$10Bn	\$6Bn
European Windstorm Xynthia	February 27	(Continuation of PCS #95)	over 50	\$3.5Bn	\$1Bn
Thailand Riots	April 9 to 22			Over \$1Bn	
Iceland Volcanic Ash Cloud	April 14 +		none	Limited	Limited
Deepwater Horizon Explosion and Oil Leak	April 20 +		11	\$4Bn	Over \$2Bn
Nashville Floods	May 1-2			Over \$1Bn	Limited
Libya Plane Crash	May 12		104	\$100Mn or more	Direct*
Central European Floods	May 18-22		over 20	\$1Bn	
India Plane Crash	May 22		159	\$100Mn or more	Direct*
Hurricane Alex	June 29	SS Cat 2, Texas - Mexico Border		<\$200Mn	Little
Events	1st Half, 2010			Approx. \$25Bn	Over \$10Bn

*Reinsurers' losses are largely on direct policy participations.

C. Worldwide Reinsurance Industry Results

The worldwide reinsurance industry is:

- **Moderately profitable** overall (an 8.4% compound ROE since year-end 2000)
- **Volatile** (calendar year ROE's ranging between -9% and +20%)
- **Shrinking organically** (all net growth since 2003 is due to exchange rates and acquisition of direct insurers, such as HSB – Munich)
- **Stronger** (leverage ratios down over 40% since 2001)
- **Moving out of the U.S.**

Holborn performs an on-going analysis of the worldwide industry, adjusting national data for foreign affiliates and exchange rates, with results through 2009 showing:

- Net Earned Premiums – \$187 billion (up approx. 10% on acquisition of a stronger pound and euro through 12-31)
- Combined Ratio – 85.0% (down over 4 points from 2008, the year of lke)
- Net Income – \$26 billion (near record levels)
- Return on Equity – 15.7% (strong, but not a record)
- Year-end Capital – over \$210 billion (up 25%, GAAP basis except for RAA members)
- Assets – up 7% to \$1.083Tn, mostly on exchange rate movements.
- Leverage ratios: gross premiums-to-capital at 1:1, assets to capital near 500%. (Both are at their lowest levels in at least a decade.)
- Large industry events added only about 3 to 4 points to reinsurers' property loss ratios, about 5 points less than normal.

Holborn estimates that the 2010 global reinsurance market results will show:

- Lower underwriting profits, driven by continuing rate decreases, and a return to at least average large loss levels
- Lower surplus, based on the falls in the pound and euro in the first half
- Lower premium volumes, as rate increases, if any, will not outpace the continuing declines in subject premiums.

Reinsurers' asset exposures are still large relative to capital

Asset price changes create larger percentage swings in capital levels. This is especially true for European reinsurers who generally have higher leverage ratios, and also stricter IFRS accounting rules for reflecting current changes in bond values. In 2009, these reinsurers benefited from improvements in asset values.

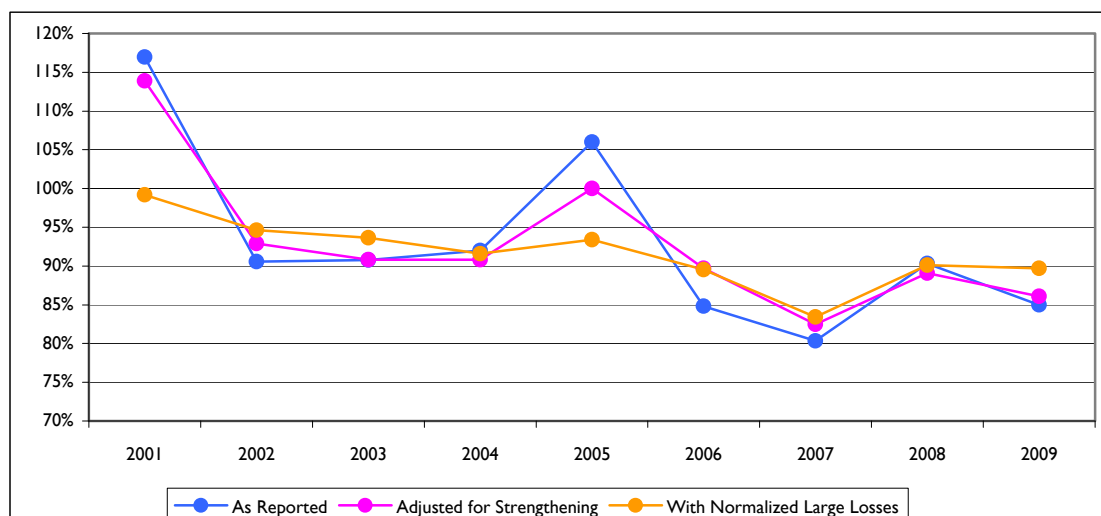
Worldwide industry results

	Gross Premiums Written	Net Premiums Earned	Net Underwriting Gain	Combined Ratio	Net Income/ Loss	Capital Funds	Return on Equity
2001	\$125,655	\$97,047	(\$17,328)	117.9%	(\$7,148)	\$74,422	-9.2%
2002	156,393	125,691	6,117	95.1%	4,169	80,271	5.6%
2003	203,412	173,934	14,349	91.8%	11,314	126,905	14.1%
2004	203,781	181,778	12,582	93.1%	14,151	145,110	11.2%
2005	185,901	164,895	(7,726)	104.7%	2,264	150,762	1.6%
2006	195,961	166,176	26,882	83.8%	30,604	193,915	20.3%
2007	206,423	180,345	29,777	83.5%	32,611	204,750	16.8%
2008	193,563	169,363	18,034	89.4%	5,527	168,008	2.7%
2009	\$212,381	\$186,537	\$26,788	85.0%	\$26,506	\$210,613	15.7%
2001-2009	\$1,683,470	\$1,445,766	\$109,415		\$119,997	\$1,345,757	
9-Year Average	\$187,052	\$160,641	\$12,189	92.4%	\$13,333	\$150,640	8.4%

Notes: \$Mns. Gross premiums include retrocessions.

We also review underwriting results adjusting for reserve strengthening and large losses, based on a 25-year history of worldwide events that cost more than one-half percent of U.S. gross written premiums. We believe that amount represents the level where one or more events in a year would begin to affect reinsurance price levels.

Industry combined ratios



Notes: Trade basis, calendar year. Details in Appendix 2

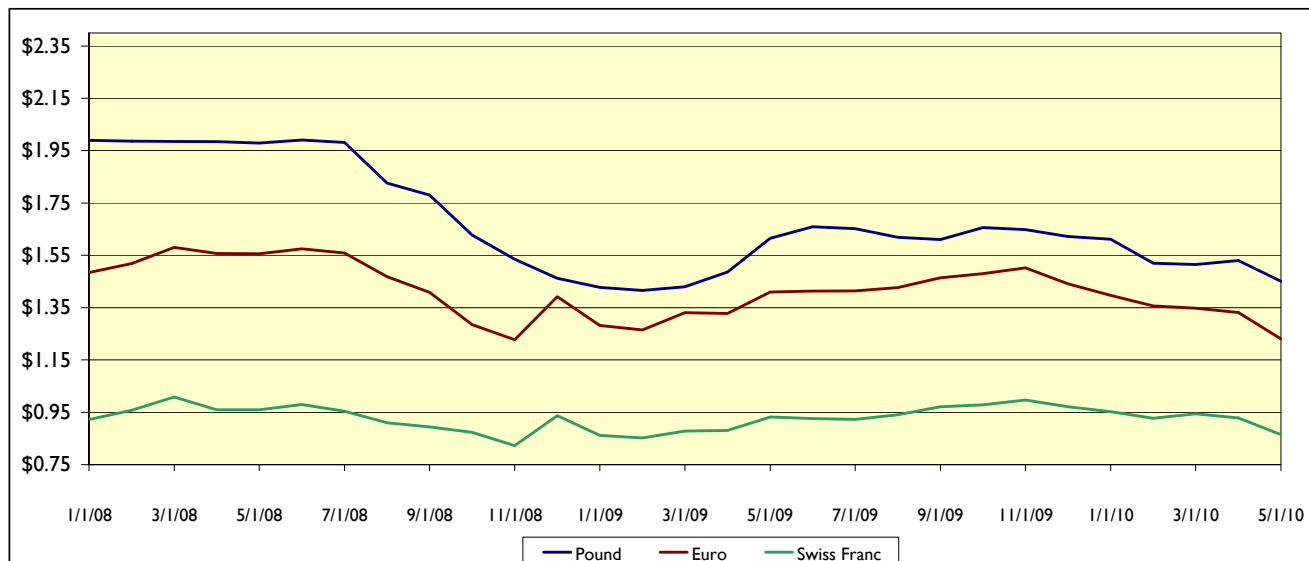
On a normalized basis, with large losses smoothed at the twenty-five year average level and without reserve strengthening, results are much less volatile. In 2009, reinsurer results are roughly ten points better than our normalized ratios, due to reserve take-downs and good large loss experience.

	<u>Year-End 2009</u>		<u>Asset Leverage</u>	
	Total Assets	Total Capital	Year-end 2008	Year-end 2009
U.S. Reinsurers	\$48.92	\$22.45	2.4x	2.2x
Offshore U.S. GAAP Reporters	271.51	87.97	3.8x	3.1x
IFRS Reporters	658.19	69.51	10.3x	9.5x
Lloyd's Syndicates, not included above	104.55	30.69	4.0x	3.4x
Worldwide Market	\$1,083.18	\$210.61	6.0x	5.1x

Notes: Dollar amounts in \$Bns. Professional reinsurers only. Excludes Berkshire Hathaway and Equitas.

The euro, British pound and Swiss franc strengthened against the dollar during 2009, and that increased industry capacity, but the euro and pound have weakened in 2010.

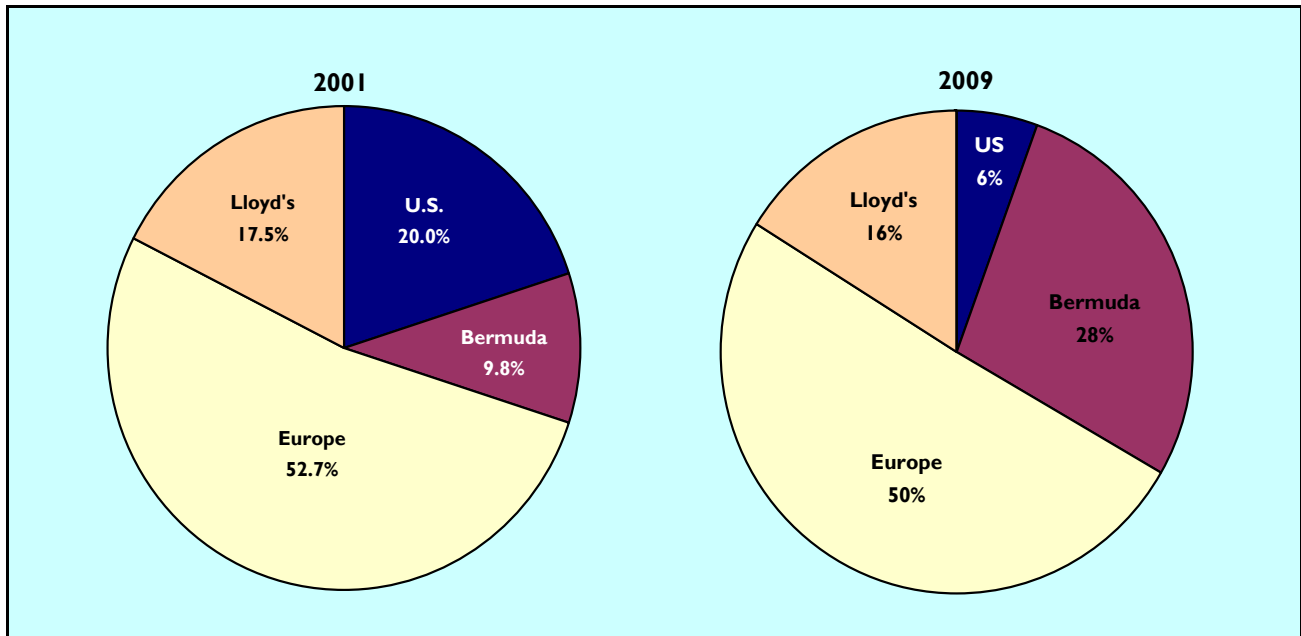
Foreign currencies fell sharply against the U.S. dollar in late 2008, but then rebounded during 2009, and have fallen again in 2010.



Domicile market shares (Based on group parents)

Bermuda-based companies have been consistently gaining market share, as much new capital has been invested there, most recently by UK companies. Since Bermuda-based reinsurers generally trade through brokers, the broker market's share has increased, as well.

The domestically-owned reinsurance industry has lost much of its market share. The continuing switch to Swiss and Irish domiciles is an interesting trend, as some companies are concerned about U.S. tax treatment on Bermudian operations in the future.



Note: Bermuda includes ACE and Flagstone, which are largely managed from Bermuda, but domiciled in Switzerland. They wrote a 12% share of the worldwide market in 2009.

Growth in premiums and capital

	Gross Premiums Written	Premium Growth Rate	Adjusted For Exchange Rates	Capital Funds	Premium Leverage Ratio	Asset Leverage Ratio
2001	\$125,655			\$74,422	168.8%	7.71x
2002	156,393	24.3%	17.5%	80,271	194.8%	7.81x
2003	203,412	29.8%	18.8%	126,905	160.3%	6.30x
2004	203,781	0.1%	-3.9%	145,110	140.4%	6.30x
2005	185,901	-8.8%	-1.8%	150,762	123.3%	6.19x
2006	195,961	5.4%	-2.3%	193,915	101.1%	5.50x
2007	206,423	5.3%	3.2%	204,750	100.8%	5.48x
2008	193,563	6.2%	-3.0%	169,008	114.5%	6.25x
2009	212,381	-2% - -7%	5.0%	210,613	100.8%	5.14x
2001 -2009	\$1,683,470			\$1,355,757		
9- Year Average	\$187,052	6.3%	3.7%	\$150,640	131.7%	5.9x

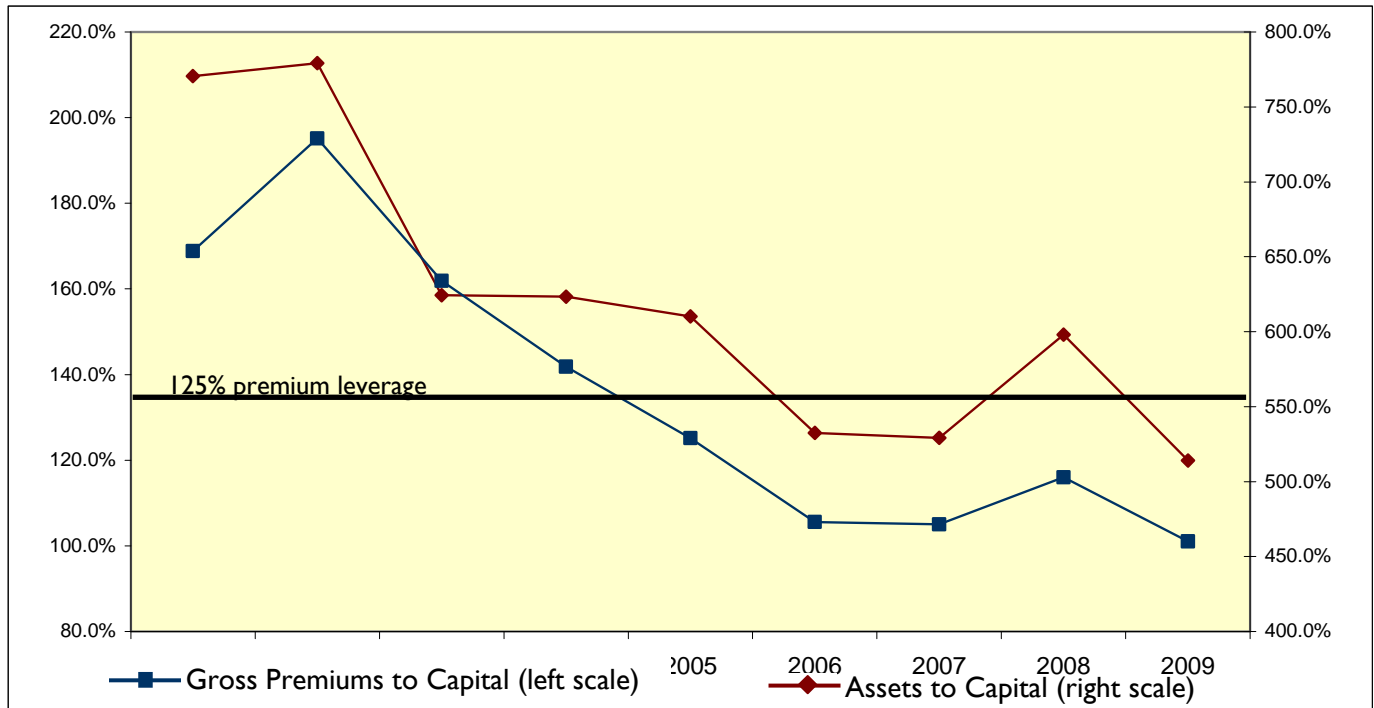
Note: \$Mns.

Clash, program, facultative and retrocessional placements shrank drastically after the 2001 terror attacks. Many property catastrophe retentions rose after Katrina, reducing the size of the market. The economic slow-down also reduced industry premiums.

Market leverage ratios

Gross premiums to capital

Assets to capital



Holborn estimates that at a market average premium-to-capital ratio above 125% (shown as a black line in the graph), some reinsurers would need to reduce capacity. A reduction in reinsurance market capital of over \$50 billion would be required for this to happen, representing multiple Katrina-sized events. (Large losses would also move prices for reasons other than leverage.) However, even a 5% drop in the value of investment portfolios could cause leverage problems for some reinsurers.

Industry capital rebounded in 2009

	Net Income/Loss	Increases from Exchange Rates	Reductions from Restructuring and Mergers	Mark to Market Losses (After-tax)	Net Capital Increases	Changes in Capital Funds
2001	(\$7,148)	(\$1,810)	\$0	\$0	\$5,472	(\$3,485)
2002	4,169	6,875	(6,800)	0	1,605	5,849
2003	11,314	6,253	7,100	0	21,967	46,634
2004	14,151	4,734	0	0	(681)	18,204
2005	2,264	(8,688)	0	0	12,077	5,652
2006	30,604	8,045	(5,000)	0	9,505	43,153
2007	32,611	6,804	0	0	(28,581)	10,834
2008	5,527	(8,039)	(1,500)	(35,000)	3,270	(35,742)
2009	26,506	4,483	0	12,000	(1,000)	41,606
2001 – 2009	\$119,998	\$18,657	(\$6,200)	(\$23,000)	\$23,635	\$132,705
9-year Average	\$13,333	\$2,073	(\$689)	(\$2,556)	\$2,626	\$14,745

Notes: \$Mns. Restructurings involve: Munich-Allianz, Hannover-DHI, Converium-SCOR, Swiss-ERC and XL-SCA. Negative amount shown as capital increases in 2007 is largely stock repurchases. Net capital increase are calculated to balance to change, and include

2010 forecasts

Holborn forecasts the market will continue to show moderate, if any, growth and falling leverage ratios.

	Gross Premiums Written	Combined Ratio	Net Income	Net New Capital	Change in Capital	Year-end Capital	Gross Leverage Ratio
2010 Forecasts	\$180,000 - \$195,000	95% - 100%	\$10,000 - \$20,000	(\$10,000) - (\$5,000)	\$5,000 - \$15,000	\$215,000 - \$240,000	90% - 95%
2009 Actual	\$212,381	85.0%	\$26,506	Approx. \$0	\$41,606	\$210,613	100.8%
2001–2008 Averages	\$183,886	93.4%	\$11,686	\$4,855	\$11,264	\$143,143	136.8%

Note: \$Mns.

The 2010 estimates assume large loss experience at historical levels in the second half and more mergers and stock buy back programs among major reinsurers. Mergers are increasingly likely and tend to reduce capital. The estimates also assume that the equity and currency markets remain near mid-year levels.

D. For More Information

Our **Holborn Perspectives** analysis of catastrophe losses through 2009 is available at: www.holborn.com/holborn/news.html

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Holborn prepares the latest information on these issues in a variety of easy-to-use formats. We provide updates on recent and potential catastrophe events for several regions through an e-mail service. We also offer clients a monthly summary of reinsurer financial news and rating information. Holborn's Eye-in-the-Sky(SM) data management tool provides individually-tailored, real-time alerts on events that expose clients' accumulations.

About Holborn

Holborn is the largest independent reinsurance brokerage firm in the U.S., offering advanced analytic tools, global market access and responsive account services to clients. The company was formed in 1920, making us one of the most experienced reinsurance brokers in the world. We are owned exclusively by our employees. This contributes to Holborn's stable client base and noteworthy ability to attract and retain talent.

Please contact Holborn at 212-797-2285 for reprints of this or previous Holborn Perspectives whitepapers, and for more information. They are also available from our website at <http://www.holborn.com/holborn/reports.html>.

Appendices

1. Reinsurers Results by Domicile
2. Normalized Results
3. Reinsurers Included in Study
4. Significant Market Losses: 1985-2010

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I. Results by Domicile

RAA members (excludes National Indemnity and eliminates foreign-owned companies)

	Gross Premiums Written	Net Premiums Earned	Net Underwriting Gain	Combined Ratio	Net Income/ Loss	Policyholders' Surplus	Total Assets	Return on Equity
2001	\$25,141	\$18,122	(\$8,025)	143.0%	(\$1,702)	\$17,963	\$97,358	-9.6%
2002	27,630	19,939	(4,716)	121.0%	616	18,754	70,756	3.4%
2003	22,405	17,205	(431)	102.5%	923	20,262	67,507	4.9%
2004	18,665	16,094	(1,340)	108.3%	890	21,214	64,605	4.4%
2005	16,785	13,941	(4,428)	131.8%	(825)	23,951	66,501	-3.9%
2006	12,537	10,799	414	96.2%	2,047	19,273	46,158	8.5%
2007	12,703	11,120	620	94.4%	2,183	21,013	50,399	11.3%
2008	12,003	10,447	(238)	102.3%	1,312	19,717	46,748	6.2%
2009	11,724	10,001	313	96.0%	1,223	22,449	48,923	6.2%
Average	\$17,732	\$14,185	(\$1,981)	114.0%	\$741	\$20,511	\$62,106	3.3%

Note: \$/Mns.

Bermuda reinsurance industry (excludes "sidecars" and Lloyd's capacity not 100% owned, includes Partner, Ace and Flagstone)

	Gross Premiums Written	Net Premiums Earned	Net Underwriting Gain	Combined Ratio	Net Income/ Loss	Capital Funds	Total Assets	Return on Equity
2001	\$12,263	\$10,369	(\$858)	108.3%	(\$816)	\$15,622	\$76,269	-5.7%
2002	16,996	15,157	2,196	85.5%	1,368	18,186	93,229	8.8%
2003	51,671	46,264	3,206	93.1%	6,287	43,017	168,509	34.6%
2004	58,463	52,387	1,909	96.4%	6,206	49,578	205,576	14.4%
2005	60,778	54,440	(6,889)	112.7%	(2,211)	53,103	241,919	-4.5%
2006	60,853	54,157	6,904	87.3%	12,681	70,190	263,052	23.9%
2007	57,010	45,373	7,369	83.8%	11,638	75,937	260,147	16.6%
2008	58,494	46,512	3,058	93.4%	(343)	66,653	248,907	-0.5%
2009	59,166	47,525	7,481	84.3%	12,850	87,968	271,512	19.3%
Average	\$48,410	\$41,354	\$2,708	93.5%	\$5,296	\$53,362	\$203,236	11.1%

Note: \$/Mns.

European-owned reinsurance industry (global business of Munich, Swiss, Hannover, Converium, SCOR, Glacier and Paris Re)

	Gross Premiums Written	Net Premiums Earned	Net Underwriting Gain	Combined Ratio	Net Income/ Loss	Policyholders' Surplus	Total Assets	Return on Equity
2001	\$66,225	\$55,039	(\$3,229)	105.9%	(\$559)	\$35,070	\$336,413	-1.4%
2002	\$87,253	\$74,454	\$8,427	88.7%	977	31,370	\$386,962	2.8%
2003	\$101,794	\$90,824	\$9,933	89.1%	1,065	45,651	\$474,242	3.4%
2004	\$100,186	\$92,010	\$11,335	87.7%	4,579	51,134	\$541,295	10.0%
2005	\$83,891	\$77,347	\$5,765	92.5%	5,330	54,853	\$508,904	10.4%
2006	\$95,440	\$86,249	\$15,486	82.0%	9,972	72,585	\$620,759	18.2%
2007	\$105,629	\$99,017	\$17,747	82.1%	11,417	79,273	\$669,405	15.7%
2008	\$97,970	\$93,155	\$13,483	85.8%	1,847	60,405	\$622,222	2.3%
2009	\$107,208	\$102,941	\$15,401	85.0%	6,528	69,510	\$658,191	10.8%
Average	\$93,955	\$85,671	\$10,483	87.8%	\$4,573	\$55,539	\$535,377	6.6%

Note: \$Mns., converted at year-end exchange rates.

Lloyd's market (pre-tax, excludes syndicates 100% owned by other reinsurers)

	Gross Premiums Written	Net Premiums Earned	Net Underwriting Gain	Combined Ratio	Net Income/ Loss	Capital Funds	Return on Equity
2001	\$22,026	\$13,517	(\$5,216)	138.6%	(\$4,071)	\$5,768	-57.6%
2002	24,514	16,141	210	98.7%	1,208	11,961	20.9%
2003	27,542	19,641	1,641	91.6%	3,038	17,976	25.4%
2004	26,467	21,287	678	96.8%	2,476	23,184	13.8%
2005	24,447	19,167	(2,174)	111.3%	(30)	18,855	-0.1%
2006	30,973	23,755	4,078	82.8%	6,946	26,120	36.8%
2007	31,081	24,835	4,041	83.7%	7,374	28,527	28.2%
2008	25,096	19,249	1,730	91.0%	2,711	22,232	9.5%
2009	34,283	26,070	3,593	86.2%	5,904	3,086	26.6%
Average	\$27,381	\$20,407	\$954	95.3%	\$2,840	\$17,523	6.6%

2. Normalized Results

Results excluding reserve strengthening and worldwide industry losses over ½% of U.S. GWP (direct)

	Net Income/ Loss	Casualty Reserve Strengthening	Property Reserve Strengthening	Estimated Cat Losses	Tax Effect	Adjusted Net Income/ Loss	Adjusted Return
2001	(7,148)	\$3,853	(\$3,000)	\$23,000	(\$6,114)	\$10,591	13.6%
2002	\$4,169	\$2,750	\$3,000	\$1,500	(\$1,851)	\$9,568	12.9%
2003	\$11,314	\$1,722	\$0	\$2,250	(\$839)	\$14,447	18.0%
2004	\$14,151	\$3,970	(\$2,000)	\$8,250	(\$2,066)	\$22,304	17.6%
2005	\$2,264	\$7,805	(\$10,000)	\$28,500	(\$4,951)	\$23,618	16.3%
2006	\$30,604	(\$9,686)	\$8,000	\$0	\$304	\$29,222	19.4%
2007	\$32,611	\$1,699	\$4,000	\$2,250	(\$1,651)	\$38,910	20.1%
2008	\$5,527	\$358	(\$2,000)	\$8,000	(\$1,322)	\$10,563	5.2%
2009	\$26,506	(\$2,900)	\$2,000	\$750	\$31	\$26,387	15.6%
2001-2009	\$119,997	\$9,571	\$0	\$74,500	(\$18,457)	\$185,611	15.3%

Notes: \$Mns. No tax-effect on unconsolidated Bermuda companies or Lloyd's syndicates. Reserve strengthening reflects disclosed amounts for U.S. casualty excess business, and Holborn estimates of property losses that emerge in the year following major events.

Results excluding reserve strengthening and with large losses at 25-year average level relative to U.S. GWP

	Adjusted Net Income		Normalized Combined Ratio	Normalized Return
	No Strengthening and No Large Losses	But Average Large Losses		
2001	\$10,591	\$6,326	100.7%	8.1%
2002	\$9,568	\$4,645	99.8%	6.2%
2003	\$14,447	\$8,722	95.3%	10.9%
2004	\$22,304	\$16,317	91.9%	12.9%
2005	\$23,618	\$17,372	88.8%	12.0%
2006	\$29,222	\$22,804	95.8%	15.1%
2007	\$38,910	\$32,684	86.9%	16.9%
2008	\$10,563	\$4,519	90.4%	2.2%
2009	\$26,387	\$20,431	89.7%	12.1%
2001-2009	\$185,611	\$133,834	91.1%	10.6%

Note: \$Mns.

3. Reinsurers Included in Study

We combined the published experience of the RAA members, Lloyd's, Bermuda public companies and the major European reinsurer groups. We exclude reinsurance departments of insurer groups, such as Liberty Mutual, MAPFRE and Generali, and also Berkshire Hathaway's National Indemnity Co., as we consider it to be principally an investment vehicle and not a reinsurer. However, for consistency, we include insurers' such as Lloyd's, ACE, AWAC and XL that are influential lead markets but may not write most of their volume as reinsurance. We also exclude specialist Life reinsurance and mortgage guarantee companies. Equitas and companies now in runoff are excluded from the years after they stopped underwriting. The companies in the study and the years each one is included:

ACE (2000 – 2009)

American Agricultural Insurance Company (2000 – 2009)

Amlin (Bermuda) Ltd. (2007-2009)

Arch (2003 – 2009)

Argo Reinsurance Ltd. (2007-2009) / PXR Reinsurance Company (2000 – 2006)

Ariel/Rosemont (2007 – 2009)

Aspen (2003 – 2009)

AWAC (2003 – 2009)

AXIS (2003 – 2009)

Berkley Insurance Company (2000 – 2009)

Catlin (Bermuda) (2003-2009)

CNA Re (2000 – 2002)

Converium (2000 – 2006)

EMC Reinsurance Company (2000 – 2009)

Endurance (2003 – 2009)

Everest Reinsurance Company (2000 – 2009)

Farmers Mutual Hail Insurance Company of Iowa (2000 – 2009)

Flagstone Reinsurance (2006-2009)

GE Insurance Solutions (2004 – 2005) / Employers Reinsurance Corporation (2000 – 2003)

General Re Group (2000 – 2009)

Gerling Global Group (2000 – 2002)

Glacier Re (2006-2009)

Hannover Re (2000 – 2009)

Hartford Re Company (2000 – 2002)

Hiscox Insurance Ltd. (Bermuda) (2006-2009)

IPC Re, Ltd. (2000 – 2009)

Lancashire (2006-2009)

Lloyds (2000 – 2009, Market total GAAP results, eliminating syndicates consolidated into other reinsurers' results.)

Mapfre U.S. Re (2003 – 2005)

Max Re (2003-2009)

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Montpelier (2003-2009)
MS Frontier Ltd. (Bermuda) (2007-2009)
Munich Re (2000 – 2009)
Odyssey Re Corp. / Odyssey America Re Corp (2000 – 2009)
Omega (Bermuda) (2006-2009)
Overseas Partners U.S. Reinsurance Company (2000 – 2002)
Partner Re (2001 – 2009)
Paris Re (2006 – 2009) / AXA Re (2004 – 2006) / Axa Corporate Solutions Reinsurance Co. (2000 – 2003)
Platinum Re (2002 – 2009) / St. Paul Re (2000 – 2001)
PMA Capital Insurance Company (2000 – 2003)
QBE Reinsurance Corporation (2000 – 2009)
Renaissance Re (2000 – 2009)
SCOR (2000 – 2009)
Swiss Re (2000 – 2009)
Toa Reinsurance Company of America (2000 – 2009)
Tokio Millennium (Bermuda) (2003-2009)
Transatlantic/Putnam Reinsurance Cos. (2000 – 2008)
Trenwick America Reinsurance Corporation (2000 – 2005)
White Mountain Re (2007-2009) / Folksamerica Reinsurance Company (2000 – 2007)
XL Ltd. (2000 – 2009)

Notes: Berkshire Hathaway's National Indemnity and Equitas units are excluded. Berkshire's General Re unit and the Faraday Syndicate at Lloyd's are included. Bermuda "Sidecars" do not report comparable figures and are not included.

4. Significant Market Losses 1985-2010

Year	Loss	Reported Fatalities	Worldwide Direct Insured Losses	% of U.S. Industry GWP	Reinsured Losses	% of Reinsurance Industry GWP	
1985	Mexico City Earthquake	10,153	\$4Bn	2.6%	\$.5Bn – \$1.5Bn	NA	
1987	UK Winterstorm (87J)	23	\$5Bn	2.4%	\$1Bn – \$1.5Bn	NA	
1988	Piper Alpha Rig Explosion	167	\$2.5Bn	1.0%	\$1.5Bn – \$2Bn	NA	
1988	Hurricane Gilbert	341	\$6Bn	2.8%	\$2Bn – \$3Bn	NA	
1989	Exxon Valdez Oil Spill	0	\$4.5Bn	1.6%	Direct*	NA	
1989	Hurricane Hugo	56	\$7.5Bn	3.4%	\$2Bn – \$3Bn	NA	
1989	Loma Prieta Earthquake	63	\$7.5Bn	3.4%	\$2Bn – \$3Bn	NA	
1989	Phillips Petroleum Explosion	23	\$1.5Bn	0.7%	Direct*	NA	
1990	UK Winter Storm Daria (Burns' Day)	95	\$7Bn	3.0%	\$2Bn – \$3Bn	NA	
1990	UK Winter Storm Vivian	64	\$5Bn	2.1%	\$1Bn – \$2Bn	NA	
1991	Typhoon Mireille, Japan	52	\$5Bn	2.1%	\$2Bn – \$3Bn	NA	
1992	Hurricane Andrew	26	\$15.5Bn	6.3%	\$3Bn – \$4Bn	NA	
1993	Mississippi Flood	50	\$3Bn	1.2%	<\$1Bn	NA	
1994	Northridge Earthquake	72	\$17.5Bn	6.5%	\$5Bn – \$6Bn	NA	
1995	Kobe Earthquake	6,434	\$5Bn	1.8%	< \$2Bn	NA	
1995	Texas Hail (Cat 38)	13	\$4Bn	1.4%	< \$1Bn	NA	
1995	Hurricane Opal	70	\$3Bn	1.1%	\$1Bn – \$2Bn	NA	
1996	Hurricane Fran	26	\$3.5Bn	1.2%	\$1Bn – \$2Bn	NA	
1998	Hurricane Georges	604	\$4Bn	1.3%	\$1Bn – \$2Bn	NA	
1999	Izmit, Turkey Earthquake	17,217	\$4Bn	1.3%	< \$1Bn	NA	
1999	Hurricane Floyd	57	\$5Bn	1.6%	\$1Bn – \$2Bn	NA	
1999	Typhoon Bart	26	\$4Bn	1.3%	\$1Bn – \$2Bn	NA	
1999	European Winter Storm Lothar	50	\$9Bn	2.9%	\$3Bn – \$4Bn	NA	
1999	European Winter Storm Martin	30	\$6Bn	2.0%	\$1Bn – \$2Bn	NA	
2001	September 11th Attacks	3,017	\$41Bn	11.3%	\$20Bn – \$25Bn	15% - 20%	
2001	Hurricane Allison	41	\$3.5Bn	1.0%	\$1Bn – \$2Bn	0.8% - 1.6%	
2002	Czech Floods	84	\$4Bn	1.0%	\$1Bn – \$2Bn	0.6% - 1.3%	
2003	St. Louis Tornadoes	45	\$3.5Bn	0.8%	\$1Bn – \$2Bn	0.5% - 1.0%	
2003	California Wild Fires	15	\$3Bn – \$4Bn	0.8%	< \$1Bn	< 0.5%	
2004	Hurricane Charley	35	\$12.5Bn	2.6%	\$1.5Bn – \$2.5Bn	0.75% - 1.25%	
2004	Hurricane Frances	49	\$7Bn	1.5%	\$1Bn – \$2Bn	0.5% - 1.0%	
2004	Typhoon Songda	45	\$3.5Bn	0.7%	\$1Bn – \$1.5Bn	0.5% - 0.75%	
2004	Hurricane Ivan	123	\$11.5Bn	2.4%	\$1.5Bn – \$2.5Bn	0.75% - 1.25%	
2004	Hurricane Jeanne	3,035	\$5Bn	1.1%	\$1Bn – \$2Bn	0.5% - 1.0%	
2005	Indian Ocean Tsunami	230,000	\$5Bn	1.0%	< \$1Bn	0.6% - 1.1%	
2005	Hurricane Katrina	1,836	\$65Bn	13.3%	\$20Bn – \$24Bn	9.7% - 14.6%	
2005	Hurricane Rita	34	\$8Bn – \$10Bn	1.6% - 2.1%	\$2Bn – \$3Bn	1.1% - 1.6%	
2005	Hurricane Wilma	35	\$12Bn – \$15Bn	2.5% - 3.1%	\$3Bn – \$4Bn	1.6% - 2.2%	
2007	California Wild Fires	14	\$3Bn	0.8%	< \$1Bn	< 0.5%	
2007	European Winter Storm Kyrill	44	\$6Bn	1.2%	\$1Bn – \$1.5Bn	0.5% - 0.7%	
2007	UK Floods	13	\$7Bn	1.4%	\$1Bn – \$1.5Bn	0.5% - 1.7%	
2008	Hurricane Gustav	112	\$6Bn – \$8Bn	1.2% - 1.7%	\$1Bn – \$2Bn	0.5% - 1.0%	
2008	Hurricane Ike	103	\$18Bn – \$22Bn	3.7% - 4.6%	\$6Bn - \$7Bn	3.1% - 3.6%	
2009	Winter Storm Klaus	16	\$3Bn – \$4Bn	0.6% - 0.8%	< \$1Bn	< 0.5%	
2010	Chile Earthquake	350	>\$10Bn	>2%	\$8Bn	>0.4%	
2010	Deepwater Horizon	11	\$3.5Bn	0.8%	>\$2Bn	>1.0%	
1985 – 2010 Totals		46 Events	274,769	\$375Bn - \$395Bn	0.6% - 0.8%	\$115Bn - \$160Bn	
25-Year Averages		1.80 per year	10,991	\$14.5Bn - \$16Bn	4.5% - 5.5%	\$4.25Bn - \$6Bn	4% - 6%**

Source: Holborn estimates of worldwide market loss, all coverages, including LAE; Foreign currencies converted at historic rates; based on PCS, Ill, Sigma and market reports. Actual loss amounts, not adjusted for inflation. Events listed are over 12% of U.S. GWP in the year of the events.

*Note: Reinsurers' participations on these events were largely as direct and fac placements, not treaty.

**Average since 2001

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